



Q3

Interim Statement

JANUARY-SEPTEMBER 2018

7 NOVEMBER 2018

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Sampo Group's results for January–September 2018

Strong performance of Sampo Group's insurance companies compensated for tame banking results. Group's January – September 2018 profit before taxes increased from EUR 1,340 million to EUR 1,643 million when adjusting for the non-recurring profit item of EUR 706 million resulting from the change of Topdanmark's accounting status from an associated company to a subsidiary.

- Earnings per share amounted to EUR 2.38 (3.35). Marked-to-market earnings per share were EUR 1.92 (3.51). The return on equity (RoE) for the Group was 11.2 per cent (21.4) for January–September 2018. Net asset value per share on 30 September 2018 amounted to EUR 24.13 (25.37).
- Profit before taxes for the If segment was EUR 626 million (603). Combined ratio for January–September 2018 was 85.8 per cent (85.9). Return on equity amounted to 16.4 per cent (24.6).
- Topdanmark segment's profit before taxes increased from EUR 90 million to EUR 170 million in Sampo Group's consolidated accounts when excluding the non-recurring profit item of EUR 706 million from the comparison figure. The figures deviate from the pre-tax profit that Topdanmark reported on 22 October 2018 due to alignment of accounting principles in all Group companies. Combined ratio was 82.7 per cent.
- Sampo's share of Nordea's net profit for January–September 2018 amounted to EUR 527 million (491). Nordea's RoE amounted to 10.9 per cent (10.1). Core Tier 1 ratio (excluding transition rules) rose to 20.3 per cent (19.5). In segment reporting the share of Nordea's profit is included in the segment 'Holding'.
- Profit before taxes for Mandatum Life increased to EUR 385 million (180). The profit includes the contribution of EUR 197 million from the Danske Bank co-operation agreement in the second quarter of 2018. Return on equity amounted to 22.5 per cent (15.6).

Key figures

EURm	1-9/2018	1-9/2017	Change, %	7-9/2018	7-9/2017	Change, %
Profit before taxes **)	1,643	2,046	-20	490	1,181	-59
If	626	603	4	211	202	5
Topdanmark**)	170	90	89	65	37	74
- Impact of change in accounting for Topdanmark	-	706	-	-	706	
Nordea	527	491	7	139	169	-18
Mandatum	385	180	113	72	64	13
Holding (excl. Nordea)	-45	-27	66	3	0	-
Profit for the period	1,397	1,875	-25	414	1,122	-63
			Change			Change
Earnings per share, EUR **)	2.38	3.35	-0.97	0.69	2.01	-1.32
EPS (incl. change in FVR) EUR	1.92	3.51	-1.59	0.78	2.04	-1.26
NAV per share, EUR *)	24.13	25.37	-1.24	-	-	-
Average number of staff (FTE)	9,504	9,418	86	-	-	-
Group solvency ratio, % *)	148	156	-8	-	-	-
RoE, %	11.2	21.4	-10.2	-	-	-

*) comparison figure from 31 December 2017.

**) the comparison figures contain a non-recurring profit item from the change of Topdanmark's accounting status from an associated company to a subsidiary of EUR 706 million. Excluding the item Topdanmark's result would have been EUR 90 million for January–September 2017 and third quarter of 2017 EUR 37 million.

The figures in this report are not audited. Income statement items are compared on a year-on-year basis whereas comparison figures for balance sheet items are from 31 December 2017 unless otherwise stated.

Exchange rates used in reporting

	1-9/2018	1-6/2018	1-3/2018	1-12/2017	1-9/2017
EURSEK					
Income statement (average)	10.2374	10.1508	9.9712	9.6351	9.5833
Balance sheet (at end of period)	10.3090	10.4530	10.2843	9.8438	9.6490
DKKSEK					
Income statement (average)	1.3741	1.3630	1.3390	1.2953	1.2885
Balance sheet (at end of period)	1.3826	1.4026	1.3799	1.3222	1.2965
NOKSEK					
Income statement (average)	1.0678	1.0582	1.0350	1.0330	1.0376
Balance sheet (at end of period)	1.0890	1.0990	1.0628	1.0004	1.0251
EURDKK					
Income statement (average)	7.4503	7.4477	7.4468	7.4387	7.4373
Balance sheet (at end of period)	7.4564	7.4525	7.4530	7.4449	7.4423

Third quarter 2018 in brief

Sampo Group's profit before taxes for the third quarter of 2018 was EUR 490 million (1,181) and earnings per share amounted to EUR 0.69 (2.01). Marked-to-market earnings per share was EUR 0.78 (2.04). Net asset value per share increased EUR 2.56 during the third quarter and was EUR 24.13.

Combined ratio for If for the third quarter of 2018 was 85.8 per cent (84.8). Profit before taxes amounted to EUR 211 million (202).

Topdanmark's combined ratio for the third quarter amounted to 79.9 per cent and profit before taxes to EUR 65 million.

Sampo's share of Nordea's third quarter 2018 net profit amounted to EUR 139 million (169).

Profit before taxes for Mandatum Life amounted to EUR 72 million (64). Premiums written decreased to EUR 152 million from EUR 207 million at the corresponding period a year ago.

Business areas

If

If P&C is the leading property and casualty insurance company in the Nordic region, with insurance operations that also encompass the Baltic countries. The P&C insurance group's parent company, If P&C Insurance Holding Ltd, is located in Sweden, and the If subsidiaries and branches provide insurance solutions and services in Finland, Sweden, Norway, Denmark and the Baltic countries. If's operations are divided into four business areas: Private, Commercial, Industrial and Baltic.

Results

EURm	1-9/2018	1-9/2017	Change, %	7-9/2018	7-9/2017	Change, %
Premiums, net	3,429	3,463	-1	865	881	-2
Net income from investments	182	173	5	63	46	36
Other operating income	22	20	9	8	7	14
Claims incurred	-2,059	-2,068	0	-702	-689	2
Change in insurance liabilities	-221	-242	-8	223	205	9
Staff costs	-401	-406	-1	-137	-135	2
Other operating expenses	-317	-323	-2	-103	-105	-2
Finance costs	-11	-16	-29	-5	-8	-39
Share of associates' profit/loss	3	0	-	0	0	-
Profit before taxes	626	603	4	211	202	5

Key figures

			Change			Change
Combined ratio, %	85.8	85.9	-0.1	85.8	84.8	1.0
Risk ratio, %	64.2	64.2	0.0	64.5	63.5	1.0
Cost ratio, %	21.6	21.8	-0.2	21.3	21.3	0.0
Expense ratio, %	16.1	16.2	-0.1	15.8	15.9	-0.1
Return on equity, %	16.4	24.6	-8.2	-	-	-
Average number of staff (FTE)	6,568	6,342	226	-	-	-

Profit before taxes for January-September 2018 for the If Group amounted to EUR 626 million (603). The total comprehensive income for the period after tax decreased to EUR 358 million (556). Combined ratio was 85.8 per cent (85.9) and risk ratio amounted to 64.2 per cent (64.2).

Net releases from technical reserves relating to prior year claims were EUR 129 million (68) in January - September 2018. Return on equity amounted to 16.4 per cent (24.6) and the fair value reserve at the end of September 2018 was EUR 461 million (519).

Technical result amounted to EUR 463 million (463). Swedish discount rate used to discount the annuity reserves decreased to a new all-time low at -0.40 per cent and had a negative impact of EUR 5 million on the third quarter profit. Insurance margin (technical result in relation to net premiums earned) remained at 14.5 per cent (14.5).

	Combined ratio, %			Risk ratio, %		
	1-9/2018	1-9/2017	Change	1-9/2018	1-9/2017	Change
Private	83.9	84.1	-0.2	62.4	62.5	-0.1
Commercial	88.1	88.9	-0.8	65.9	66.4	-0.5
Industrial	92.8	90.6	2.2	72.0	69.5	2.5
Baltic	88.3	89.3	-1.0	60.1	61.0	-0.9
Sweden	79.0	85.4	-6.4	60.3	65.6	-5.3
Norway	87.2	78.5	8.8	64.8	56.1	8.8
Finland	88.8	93.0	-4.2	66.4	71.2	-4.8
Denmark	100.7	97.4	3.2	72.4	69.9	2.4
	Combined ratio, %			Risk ratio, %		
	7-9/2018	7-9/2017	Change	7-9/2018	7-9/2017	Change
Private	82.5	84.6	-2.1	61.3	63.9	-2.6
Commercial	87.3	79.2	8.1	65.7	56.8	8.9
Industrial	103.0	101.5	2.5	82.9	81.5	1.4
Baltic	88.6	88.5	0.1	61.4	60.0	1.4
Sweden	78.4	83.1	-4.7	58.9	63.7	-4.8
Norway	86.6	82.1	4.5	65.2	60.4	4.8
Finland	85.1	83.5	1.5	63.9	61.9	2.0
Denmark	112.7	102.4	10.2	85.0	77.9	7.0

Large claims were EUR 19 million (48) higher than expected in January - September 2018 and EUR 18 million higher than expected in the third quarter of 2018. In business area Commercial large claims were EUR 22 million worse than normalized and in business area Industrial EUR 3 million better than normalized. Sweden and Finland had the worst development. The forest fires in Sweden in the beginning of the quarter had only a marginal impact on the result - approximately EUR 4 million.

Gross written premiums amounted to EUR 3,595 million (3,621) in January-September 2018. Adjusted for currency, premium growth was 3.1 per cent. Growth was positive in all business areas and in all markets except Finland.

Cost ratio improved to 21.6 per cent (21.8) and expense ratio to 16.1 per cent (16.2).

At the end of September 2018, the total investment assets of If amounted to EUR 11.9 billion (12.2), of which fixed income investments constituted 82 per cent (84), money market 6 per cent (3) and equity 12 per cent (13). Net income from investments amounted to EUR 182 million (173). Investment return marked-to-market for January-September 2018 amounted to 1.3 per cent (2.8). Duration for interest bearing assets remained at 1.4 years (1.4) and average maturity was 2.6 years (2.7). Fixed income running yield without taking into account the FX hedging cost as at 30 September 2018 was 1.6 per cent (1.5).

If's solvency position is described in the section Solvency.

Topdanmark

Topdanmark is the second largest non-life insurance company and the fourth largest life insurance company in Denmark. The company is listed on Nasdaq Copenhagen. In non-life insurance, Topdanmark has a 17 per cent market share. Topdanmark focuses on the private, agricultural and SME market where the company has around 600,000 customers and handles around 300,000 claims a year. In life insurance, Topdanmark has a 9 per cent market share in Denmark.

Results

EURm	1-9/2018	1-9/2017	Change, %	7-9/2018	7-9/2017	Change, %
Premiums, net	1,908	-	-	544	-	-
Net income from investments	213	-	-	169	-	-
Other operating income	2	-	-	1	-	-
Claims incurred	-900	-	-	-291	-	-
Change in insurance liabilities	-771	-	-	-263	-	-
Staff costs	-201	-	-	-59	-	-
Other operating expenses	-81	-	-	-35	-	-
Finance costs	-8	-	-	-3	-	-
Share of associates' profit/loss	9	796	-99	3	744	-
Profit before taxes	170	796	-79	65	744	-91
Key figures			Change			Change
Combined ratio, %	82.7	-	-	79.9	-	-
Risk ratio, %	66.7	-	-	65.8	-	-
Expense ratio, %	15.9	-	-	14.1	-	-
Average number of staff (FTE)	2,347	2,491	-144	-	-	-

On 30 September 2018 Sampo plc held 41,997,070 Topdanmark shares, corresponding to 46.7 per cent of all shares and 48.7 per cent of related voting rights in the company. The market value of the holding was EUR 1,650 million at 30 September 2018.

Sampo started to consolidate Topdanmark as a subsidiary from 30 September 2017. In Sampo Group's segment Topdanmark Sampo plc's share of Topdanmark's purchase price allocated to customer relations is amortized over a period of 10 years leading to a quarterly amortization of around EUR 5 million, net of tax (included in Other operating expenses).

Topdanmark reports its stand-alone financials based on the same accounting principles as they have reported in the past. Sampo reports Topdanmark segment in its consolidated accounts based on accounting principles that are adjusted to be in line with accounting policies of Sampo, because Group companies are required to have similar policies. This leads to differences in numbers reported by Topdanmark as a listed company compared to the segment Topdanmark as part of Sampo.

The following text is based on Topdanmark's January-September 2018 result release published on 22 October 2018.

Topdanmark's profit before taxes for January-September 2018 amounted to EUR 170 million (796).

Topdanmark's net premiums rose to EUR 1,908 million. In non-life insurance premiums earned increased 2.2 per cent and in life insurance premiums increased 14.1 per cent. In non-life insurance the personal segment accounted for a 1.9 per cent increase, and the SME segment accounted for a 2.5 per cent increase. In life insurance unit-linked contracts accounted for 95 per cent of new sales in January-September 2018.

There were no weather-related claims in January-September 2018 and the level of weather-related claims was EUR 16 million below the assumed level. The level of large-scale claims (claims exceeding DKK 5 million [EUR 671 000] by event after refund of reinsurance) increased to approximately EUR 14 million in January-September 2018, representing a 1.3 percentage point increase in the claims trend.

The combined ratio was 82.7 per cent for January-September of 2018 and the expense ratio was 15.9 per cent.

At the end of September 2018, the total investment assets of Topdanmark, excluding life insurance assets, amounted to EUR 2.9 billion, of which fixed income investments constituted 62 per cent, money market 11 per cent, equity 5 per cent, real estate 6 per cent and other investments 16 per cent. Investment return marked-to-market for January-September 2018 amounted to 0.6 per cent.

Topdanmark's solvency position is described in the section Solvency.

Further information on Topdanmark A/S and its January-September 2018 result is available at www.topdanmark.com.

Associated company Nordea Bank Abp

Nordea is the largest bank in the Nordic region and among the ten largest financial groups in Europe in terms of total market capitalization with around 11 million customers. The Nordea share is listed on the Nasdaq exchanges in Helsinki, Stockholm and Copenhagen. In Sampo Group's reporting Nordea is treated as an associated company and is included in the segment Holding.

Results

EURm	1-9/2018	1-9/2017	Change, %	7-9/2018	7-9/2017	Change, %
Net interest income	3,198	3,557	-10	1,072	1,185	-10
Total operating income	6,902	7,241	-5	2,046	2,373	-14
Profit before loan losses	3,407	3,500	-3	910	1,169	-22
Net loan losses	-143	-298	-52	-44	-79	-44
Operating profit	3,264	3,202	2	866	1,090	-21
Diluted EPS, EUR	0.64	0.60	7	0.17	0.21	-
Return on equity, %	10.9	10.1	-	8.7	10.5	-

On 30 September 2018 Sampo plc held 860,440,497 Nordea shares corresponding to a holding of 21.2 per cent. The average price paid per share amounted to EUR 6.46 and the book value in the Group accounts was EUR 8.65 per share. The closing price as at end of September 2018 was EUR 9.40.

The following text is based on Nordea's January-September interim report published on 24 October 2018.

Third quarter revenues were disappointing and also characterized by seasonality. Growing lending volumes improved the net interest income but was offset by margin pressure mainly in household segment. Low activity has impacted our ancillary income, and low spreads, interest rates and volatility impacted capital markets income. Assets under management grew EUR 4.5 billion from the previous quarter to EUR 311.5 billion, driven by performance.

Nordea's cost efficiency programmes continued to deliver in the quarter through both a lower number of staff and lower other costs. Credit quality remains very strong; in this quarter Nordea has made some smaller collective provisions related to agriculture in Denmark. CET 1 ratio improved by 40 bps to 20.3 per cent, driven by a reduction in REA and an increase in the CET1 capital.

On 9 October the European Central Bank (ECB) informed Nordea Bank Abp of the minimum Pillar 2 levels of own funds applicable during the transition period (from 1 October 2018 until the ECB has issued a decision establishing prudential requirements prepared in accordance with the 2019 Joint Decision on Capital concerning Nordea Group, expected in Q4 2019). The forecasted CET1 ratio for the fourth quarter of 2018 will change to 15.4 per cent, and similarly expected to reduce the associated transitional CET1 capital requirement to 13.7 per cent, thus leaving the nominal management buffer at a largely unchanged level.

Nordea is delivering on its cost plan and, for 2018, expects to reach a cost base below EUR 4.8 billion, to be further reduced in local currencies in 2019. For 2021, Nordea expects the cost base in constant currencies to be approximately 3 per cent below the 2018 cost base. Repeating revenues in 2018 are unlikely to reach the 2017 level, and Nordea still expects to report higher net profit in 2018 versus 2017.

Loan losses in the coming quarters are expected to be lower than the long-term average. For three consecutive quarters, Nordea has seen customer satisfaction improve in Sweden with considerable improvements in the last two quarters. In Norway, Denmark and Finland the turnaround took place as a stepwise improvement during 2017, while 2018 has been a year of consolidation and small steps forward.

Further information on Nordea Bank Abp and its January-September 2018 result is available at www.nordea.com.

Mandatum Life

Mandatum Life Group comprises Mandatum Life Insurance Company Ltd., a wholly-owned subsidiary of Sampo plc, operating in Finland, Estonia, Latvia and Lithuania, and its three subsidiaries. Parent company, Mandatum Life, is responsible for sales functions and all the functions required by the Insurance Companies Act. The subsidiaries are Mandatum Life Services Ltd, Mandatum Life Investment Services Ltd. and Mandatum Life Fund Management S.A.

Results

EURm	1-9/2018	1-9/2017	Change, %	7-9/2018	7-9/2017	Change, %
Premiums written	681	630	8	152	207	-26
Net income from investments	326	646	-49	189	127	49
Other operating income	210	8	-	4	3	32
Claims incurred	-848	-741	14	-220	-189	17
Change in liabilities for inv. and ins. contracts	114	-274	-	-21	-56	-62
Staff costs	-36	-36	-1	-12	-11	11
Other operating expenses	-56	-45	24	-18	-16	14
Finance costs	-6	-7	-13	-2	-2	0
Profit before taxes	385	180	113	72	64	13
Key figures			Change			Change
Expense ratio, %	99.2	98.4	0.8	-	-	-
Return on equity, %	22.5	15.6	6.9	-	-	-
Average number of staff (FTE)	529	526	3	-	-	-

Mandatum Life's profit before taxes rose to EUR 385 million (180) for the first three quarters of 2018. The total comprehensive income for the period after tax reflecting the changes in market values of assets amounted to EUR 232 million (163). Return on equity amounted to 22.5 per cent (15.6). At the end of September 2018 fair value reserve was EUR 522 million (599). Net investment income, excluding income on unit-linked contracts, amounted to EUR 196 million (310). Net income from unit-linked contracts was EUR 130 million (335).

On 30 September 2018 Mandatum Life Group's total technical reserves amounted to EUR 11.5 billion (11.6). In January - September 2018 with profit reserves decreased to EUR 4.3 billion (4.6). Reserves related to the higher guarantees of 4.5 and 3.5 per cent decreased by EUR 174 million to EUR 2.5 billion (2.6) during January - September 2018. The unit-linked reserves increased to EUR 7.2 billion (7.1), which corresponds to 63 per cent (61) of total technical reserves.

Mandatum Life has overall supplemented its technical reserves with a total of EUR 261 million (325) due to low level of interest rates. The figure does not take into account the reserves relating to the segregated fund. The discount rate used for the rest of 2018, 2019 and 2020 is 0.25 per cent. For 2021 the rate is 2.50 per cent. Discount rate applied for the segregated fund is 0.50 per cent. In the third quarter of 2018 no reserve strengthening was made.

Mandatum Life Group's investment assets, excluding the assets of EUR 7.2 billion (7.1) covering unit-linked liabilities, amounted to EUR 6.0 billion (6.3) at market values at the end of September 2018.

The assets covering Mandatum Life's original with profit liabilities on 30 September 2018 amounted to EUR 4.9 billion (5.2) at market values. 47 per cent (42) of the assets are in fixed income instruments, 10 per cent (16) in money market, 29 per cent (28) in equities and 14 per cent (13) in alternative investments. The investment return marked-to-market for January - September 2018 was 1.4 per cent (5.7). The duration of fixed income assets at the end of September 2018 was 2.6 years (2.0) and average maturity 2.7 years (2.2). Fixed income (incl. money market) running yield without taking into account the FX hedging cost as at 30 September 2018 was 2.7 per cent (2.8).

The assets covering the segregated fund amounted to EUR 1.1 billion (1.1), of which 78 per cent (77) was in fixed income, 4 per cent (6) in money market, 12 per cent (11) in equities and 6 per cent (6) in alternative investments. Segregated fund's investment return marked-to-market for January - September 2018 was 0.0 per cent (1.8). At the end of September 2018 the duration of fixed income assets was 2.6 years (2.6) and average maturity 3.2 years (3.3). Fixed income (incl. money market) running yield without taking into account the FX hedging cost as at 30 September 2018 was 2.4 per cent (2.1).

Mandatum Life's expense result rose to EUR 20 million (21) and risk result to EUR 15 million (21).

Mandatum Life Group's premium income on own account amounted to EUR 681 million (630) for January - September 2018.

Mandatum Life's solvency position is described in the section Solvency.

Holding

Sampo plc owns and controls its subsidiaries engaged in P&C and life insurance. In addition Sampo plc held on 30 September 2018 approximately 21.2 per cent of the share capital of Nordea, the largest bank in the Nordic countries. Nordea is an associated company to Sampo plc. As of March 2018 Sampo plc also has another associated company, NDX Intressenter AB, of which Sampo plc owns 36.25 per cent. The company was established for the takeover of Nordax Group AB.

Results

EURm	1-9/2018	1-9/2017	Change, %	7-9/2018	7-9/2017	Change, %
Net investment income	-18	12	-	21	8	171
Other operating income	13	13	-7	4	5	-18
Staff costs	-11	-13	-21	-5	-3	43
Other operating expenses	-10	-10	-2	-2	-2	-11
Finance costs	-16	-29	-45	-14	-7	111
Share of associates' profit	524	491	7	138	169	-18
Profit before taxes	482	464	4	142	169	-16
Key figures			Change			Change
Average number of staff (FTE)	60	59	1	-	-	-

Holding segment's profit before taxes for January - September 2018 amounted to EUR 482 million (464), of which EUR 524 million (491) relates to Sampo's share of January - September 2018 profits of associated companies Nordea and NDX Intressenter. Nordea's share was EUR 527 million and NDX Intressenter's EUR -3 million. Segment's profit excluding the associates was EUR -42 million (-27).

Sampo plc's holding in Nordea Bank was booked in the consolidated balance sheet at EUR 7.4 billion. The market value of the holding was EUR 8.1 billion, i.e. EUR 9.40 per share, at 30 September 2018. In addition the assets on Sampo plc's balance sheet included holdings in subsidiaries for EUR 3.4 billion (2.4).

Sampo announced on 2 October 2017 that it will buy 19.9 per cent of shares in Saxo Bank Group for EUR 265 million. At the same time, Geely Financials Denmark A/S, a subsidiary of Zhejiang Geely Holding Group Co., Ltd, announced that it will increase its stake to 51.5 per cent in Saxo. The parties of the transaction have now received all the regulatory approvals required. Thus, the transaction will be completed as agreed.

Other developments

Changes in Group management

Peter Johansson, 61, will retire from Sampo's Group CFO position as of 1 January 2019. On 8 August 2018 the Board of Sampo plc nominated Knut Arne Alsaker, 45, as the new Group CFO as of 1 of January 2019. He is currently CFO of If P&C Group and a member of the Sampo Group Executive Committee. Knut Arne's CV is available at www.sampo.com/governance/executive-committee/knut-arne-alsaker/.

Personnel

The average number of Sampo Group's employees during January – September 2018 was 9,504. The number of full-time equivalent staff in Sampo Group on 30 September 2018 was 9,531 (9,439) employees. The increase is explained by If's switching from the use of external consultants to recruiting its own personnel.

During January – September of 2018, approximately 69 per cent of the personnel worked in If, 25 per cent in Topdanmark, 6 per cent in Mandatum Life and 1 per cent in the parent company Sampo plc. In geographical terms Denmark had 31 per cent of the personnel, Finland 24 per cent, Sweden 22 per cent and Norway 14 per cent. The share of other countries was 10 per cent.

As of 30 September 2018 If employed 6,606 persons, Topdanmark 2,338 and Mandatum Life 526. Sampo plc had 61 employees at the end of the third quarter.

Remuneration

In January-September 2018 payments of EUR 23 million (19), including social costs, were made on the basis of the long-term incentive schemes. The result impact of the long-term incentive schemes in force in January-September 2018 was EUR 15 million (22). At the end of September 2018 Sampo Group had provisioned EUR 23 million (25) for future payments of long-term incentive schemes. EUR 36 million (37), including social costs, was paid as short-term incentives during January – September 2018.

The terms of the long-term incentive schemes are available at www.sampo.com/incentiveterms.

Shares and share capital

As at 30 September 2018, Sampo plc had 555,351,850 shares, which were divided into 554,151,850 A shares and 1,200,000 B shares. Total number of votes attached to the shares is 560,151,850. Each A share entitles the holder to one vote and each B share entitles the holder to five votes at the General Meeting of Shareholders.

The Annual General Meeting authorized the Board to repurchase a maximum of 50,000,000 Sampo A shares. Sampo plc did not repurchase its own shares during the first nine months of 2018 and at the end of September 2018, neither Sampo plc nor its Group companies held any Sampo A shares.

There were no notifications of changes in holdings of the major shareholders during the third quarter of 2018. However, Sampo plc received 2 notifications from Capital Income Builder after the end of the reporting period. CIB's share of the total number of shares and related voting rights had fallen below five (5) per cent. The details of the notifications are available at www.sampo.com/flaggings.

Internal dividends

Sampo plc received EUR 107 million in dividends from Topdanmark on 17 April 2018. Mandatum Life paid a dividend of EUR 150 million and Nordea a dividend of EUR 585 million to Sampo plc in March 2018.

On 25 September 2018 Mandatum Life paid an additional dividend of EUR 150 million to the holding company.

If P&C decided on 5 November 2018 to distribute a dividend of SEK 7 billion (approx. EUR 675 million) to Sampo plc.

Ratings

Relevant ratings for Sampo Group companies did not change in the third quarter of 2018 and are presented in the table below.

Rated company	Moody's		Standard & Poor's	
	Rating	Outlook	Rating	Outlook
Sampo plc - Long-term Issuer Rating	A3	Stable	A-	Stable
If P&C Insurance Ltd (Sweden) - Insurance Financial Strength Rating	A1	Stable	A+	Stable

Solvency

The starting point for the calculation of Group's own funds is Group's consolidated equity. Sectoral items, which include among others the subordinated liabilities held by the external investors, are added to the Group's consolidated equity. In addition, intangible assets and foreseeable dividends as well as other deductible items are subtracted from the Group's own funds.

Sampo Group solvency

EURm	30 September 2018	31 December 2017
Group capital	13,097	13,508
Goodwill, other intangibles, foreseeable dividends and distributions and deductibles	-4,764	-5,004
Sectoral items	2,846	2,517
Group's own funds, total	11,178	11,021
Minimum requirements for own funds, total	7,543	7,164
Group solvency	3,636	3,858
Group solvency ratio (Own funds of minimum requirements)	148	154

Group's conglomerate solvency ratio (own funds in relation to minimum requirements for own funds) amounted to 148 per cent (154) as at 30 September 2018.

On 28 September 2018, Nordea received the 2018 joint decision on capital (JDC). Nordea has voluntarily committed to maintain the CET1 capital requirement of EUR 21.7 billion communicated in the 2018 JDC until Nordea receives the 2019 JDC. The estimated Risk Exposure Amount (REA) increase of EUR 36 billion in the fourth quarter of 2018 mainly stems from migration of existing items from Pillar II to Pillar I. As communicated earlier, for Nordea these decisions imply an unchanged nominal capitalization level.

The underlying risks for Sampo Group have not changed, but Sampo's share of Nordea's capital requirement will increase in 2019 because of increasing Pillar I capital requirement for Nordea after the re-domiciliation to Finland. A higher REA and the application of the systemic risk buffer in Finland (2 per cent buffer requirement in the first half of 2019 and 3 per cent from 1 July 2019) will increase Nordea's capital requirement for Sampo accordingly.

In the fourth quarter of 2018 Sampo will also start using the partial internal model (PIM) SCRs of If Sweden and Topdanmark in Group's conglomerate solvency (FICO). The effect of this change will most likely be a EUR 400-500 million reduction in Group's total minimum requirement. There will not be a similar reduction in the Group's Solvency II SCR where the Standard formula (SF) SCR will still be used.

The combined effect of these changes after the full application of the systemic risk buffer in the first half of 2019 is difficult to estimate but it will likely be negative to Sampo's solvency ratios.

If, Topdanmark and Mandatum Life apply Solvency II rules in their regulatory solvency calculations. If Group companies use either partial internal models or standard model for calculation of their solo solvency position. Mandatum Life reports in accordance with standard formula for Solvency II. Topdanmark uses a partial internal model to report its stand-alone solvency position. In Sampo Group's conglomerate solvency calculation a standard model is, however, used for all insurance entities.

If P&C Group has an A+ rating from S&P which requires significantly more capital than Solvency II standard formula. On 30 September 2018 If P&C Group's Solvency II capital requirement under standard formula amounted to EUR 1,952 million (1,938) and own funds to EUR 3,760 million (3,818). Solvency ratio was 193 per cent (197). S&P A+ rating capital charge for If P&C Group amounted to EUR 3,119 million (3,098) on 30 September 2018 and the capital base was EUR 3,940 million (3,408).

Topdanmark uses a partial internal model to calculate the non-life insurance risk. This model, approved by the DFSA, provides the basis for including non-life insurance risks in Topdanmark's solvency calculations. Topdanmark's solvency ratio under the partial internal model was 235 per cent (204) at the end of September 2018. Topdanmark's Solvency II capital requirement under standard formula amounted to EUR 528 million and own funds to EUR 1,008 million. Solvency ratio amounted to 191 per cent.

Mandatum Life's solvency ratio after transitional measures amounted to 187 per cent (182) on 30 September 2018, despite the distribution EUR 150 million dividend to Sampo plc in September 2018. Own funds of EUR 2,067 million (1,977) exceed Solvency Capital Requirement (SCR) of EUR 1,103 million (1,087) with almost a billion euros. Without transitional measures, own funds would have amounted to EUR 1,667 million (1,555) and the solvency capital requirement to EUR 1,185 million (1,220) leading to a solvency ratio of 141 per cent (127).

Debt financing

Sampo plc's debt financing on 30 September 2018 amounted to EUR 4,142 million (3,177) and interest bearing assets to EUR 1,311 million (1,754). Interest bearing assets include bank accounts, fixed income instruments and EUR 496 million (496) of hybrid capital and subordinated debt instruments issued by the subsidiaries and associated companies. Altogether, excluding cash and equivalents, the fixed income instruments yield was over 5 per cent.

At the end of September 2018 the interest bearing net debt of Sampo plc amounted to EUR 2,831 million (1,423). The net debt calculation takes into account interest bearing assets and liabilities. Gross debt to Sampo plc's equity was 57 per cent (41) and financial leverage 36 per cent (29).

On 7 September 2018 Sampo plc issued under its EMTN Programme senior unsecured fixed rate notes of NOK 1,000 million maturing on 7 September 2028.

On 27 September 2018 Sampo plc issued under its EMTN Programme senior unsecured fixed rate notes of EUR 500 million maturing on 27 September 2030.

On 30 September 2018 financial liabilities in Sampo plc's balance sheet consisted of issued senior bonds and notes of EUR 3,950 million (2,884) and EUR 191 million (293) of CPs issued. The average interest, net of interest rate swaps, on Sampo plc's debt as of 30 September 2018 was 0.80 per cent (0.91).

More information on Sampo Group's outstanding debt issues is available at www.sampo.com/debtfinancing.

Outlook

Outlook for the rest of 2018

Sampo Group's business areas are expected to report good operating results for 2018.

However, the mark-to-market results are, particularly in life insurance, highly dependent on capital market developments. The continuing low interest rate level also creates a challenging environment for reinvestment in fixed income instruments.

If P&C is expected to reach a combined ratio target of 85–87 per cent for the full-year 2018.

With regard to Topdanmark, reference is made to the profit forecast model that the company publishes quarterly.

Nordea's contribution to the Group's profit is expected to be significant.

The major risks and uncertainties to the Group in the near-term

In its current day-to-day business activities Sampo Group is exposed to various risks and uncertainties mainly through its separately managed major business units.

Major risks affecting the Group companies' profitability and its variation are market, credit, insurance and operational risks that are quantified independently by the major business units. At the group level sources of risks are the same, but they are not directly additive because of diversification effects.

Uncertainties in form of major unforeseen events may have an immediate impact on the Group's profitability. Identification of unforeseen events is easier than estimation of their probabilities, timing and potential outcomes. Currently there are a number of widely identified macro-economic, political and other sources of uncertainty which can, in various ways, affect financial services industry negatively. Especially the political risks are at an elevated level at the moment.

Other sources of uncertainty are unforeseen structural changes in the business environment and already identified trends affecting business environment. These external drivers may have long-term impact on how business shall be conducted. Examples of already identified trends are technological development in general, digitalization and sustainability issues that may have profound effects on financial sector companies through the changes in client behavior and entry of new competitors.

SAMPO PLC
Board of Directors

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Conference call

An English-language conference call for investors and analysts will be arranged at 4pm Finnish time (2pm UK time). Please call tel. +44 (0)333 300 0804, +1 631 913 1422, +46 (0)8 5664 2651 or +358 (0)9 8171 0310. Confirmation Code: 42298915#

The conference call can also be followed live at www.sampo.com/result. A recorded version will later be available at the same address.

In addition the Supplementary Financial Information Package is available at www.sampo.com/result.

Sampo will publish the Full-year Financial Report 2018 on 7 February 2019.

Distribution:

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www.sampo.com

Group financial review >

Financial highlights

GROUP		1-9/2018	1-9/2017
Profit before taxes	EURm	1,643	2,046
Return on equity (at fair value)	%	11.2	21.4
Return on assets (at fair value)	%	4.6	8.4
Equity/assets ratio	%	24.6	25.5
Group solvency ¹⁾	EURm	3,636	4,021
Group solvency ratio ¹⁾	%	148	156
Average number of staff		9,504	9,418
IF			
Premiums written before reinsurers' share	EURm	3,595	3,621
Premiums earned	EURm	3,208	3,222
Profit before taxes	EURm	626	603
Return on equity (at current value)	%	16.4	24.6
Risk ratio ²⁾	%	64.2	64.2
Cost ratio ²⁾	%	21.6	21.8
Loss ratio ²⁾	%	69.7	69.7
Expense ratio ²⁾	%	16.1	16.2
Combined ratio ²⁾	%	85.8	85.9
Average number of staff		6,568	6,342
TOPDANMARK			
Premiums written before reinsurers' share, life insurance	EURm	959	-
Premiums written before reinsurers' share, P&C insurance	EURm	1,024	-
Premiums earned, P&C insurance	EURm	864	-
Profit before taxes	EURm	170	-
Loss ratio ²⁾	%	66.7	-
Expense ratio ²⁾	%	15.9	-
Combined ratio	%	82.7	-
Average number of staff		2,347	2,491
MANDATUM			
Premiums written before reinsurers' share	EURm	685	635
Profit before taxes	EURm	385	180
Return on equity (at current value)	%	22.5	15.6
Expense ratio	%	99.2	98.4
Average number of staff		529	526

> Group financial review

HOLDING		1-9/2018	1-9/2017
Profit before taxes	EURm	482	464
Average number of staff		60	59
PER SHARE KEY FIGURES			
Earnings per share	EUR	2.38	3.35
Earnings per share, incl. other comprehensive income	EUR	1.92	3.51
Capital and reserves per share	EUR	22.47	22.60
Net asset value per share	EUR	24.13	26.84
Adjusted share price, high	EUR	48.92	47.46
Adjusted share price, low	EUR	40.80	41.53
Market capitalisation	EURm	24,769	25,043

¹⁾ The Group solvency is calculated according to the consolidation method defined in Chapter 3 of the Act on the Supervision of Financial and Insurance Conglomerates (2004/699)

²⁾ The key figures for P&C Insurance are based on activity based costs and cannot, therefore, be calculated directly from the consolidated income statement. The result analysis of If is presented in note 3.

The number of shares used at the balance sheet date and as the average number during the financial period was 555,351,850.

The valuation differences on investment property have been taken into account in calculating the return on assets, on equity, equity/assets ratio and net asset value per share. The tax component includes the tax corresponding to the result for the period, and the deferred tax liability related to valuation differences on investment property.

The total comprehensive income has been used in the calculation of the return on assets and return on equity.

The key figures for the insurance business have been calculated in accordance with the decree issued by the Ministry of Finance and the specifying regulations and instructions of the Finance Supervisory Authority.

Calculation of key figures

Return on equity (fair values), %

$$\frac{\begin{aligned} &+ \text{ total comprehensive income} \\ &\pm \text{ valuation differences on investments less deferred tax} \\ &+ \text{ total equity} \end{aligned}}{\begin{aligned} &\pm \text{ valuation differences on investments less deferred tax} \\ &\quad (\text{average of values 1 Jan. and the end of reporting period}) \end{aligned}} \times 100 \%$$

Return on assets (at fair values), %

$$\frac{\begin{aligned} &+ \text{ operating profit} \\ &\pm \text{ other comprehensive income before taxes} \\ &+ \text{ interest and other financial expense} \\ &+ \text{ calculated interest on technical provisions} \\ &\pm \text{ change in valuation differences on investments} \\ &+ \text{ balance sheet, total} \end{aligned}}{\begin{aligned} &- \text{ technical provisions relating to unit-linked insurance} \\ &\pm \text{ valuation differences on investments} \\ &\quad (\text{average of values on 1 Jan. and the end of the reporting period}) \end{aligned}} \times 100 \%$$

Equity/assets ratio (at fair values), %

$$\frac{\begin{aligned} &+ \text{ total equity} \\ &\pm \text{ valuation differences on investments after deduction of deferred tax} \\ &+ \text{ balance sheet total} \end{aligned}}{\pm \text{ valuation differences on investments}} \times 100 \%$$

Risk ratio for P&C insurance, %

$$\frac{\begin{aligned} &+ \text{ claims incurred} \\ &- \text{ claims settlement expenses} \end{aligned}}{\text{insurance premiums earned}} \times 100 \%$$

Cost ratio for P&C insurance, %

$$\frac{\begin{aligned} &+ \text{ operating expenses} \\ &+ \text{ claims settlement expenses} \end{aligned}}{\text{insurance premiums earned}} \times 100 \%$$

Loss ratio for P&C insurance, %

$$\frac{\text{claims incurred}}{\text{insurance premiums earned}} \times 100 \%$$

Expense ratio for P&C insurance, %

$$\frac{\text{operating expenses}}{\text{insurance premiums earned}} \times 100 \%$$

Combined ratio for P&C insurance, %

Loss ratio + expense ratio

Expense ratio for life insurance, %

$$\frac{\begin{aligned} &+ \text{ operating expenses before change in deferred acquisition costs} \\ &+ \text{ claims settlement expenses} \end{aligned}}{\text{expense charges}} \times 100 \%$$

Per share key figures

Earnings per share

profit for the financial period attributable to the parent company's equity holders

adjusted average number of shares

Equity per share

equity attributable to the parent company's equity holders

adjusted number of shares at the balance sheet date

Net asset value per share

+ equity attributable to the parent company's equity holders
± valuation differences on listed associates in the Group
± valuation differences after the deduction of deferred taxes

adjusted number of shares at balance sheet date

Market capitalisation

number of shares at the balance sheet date x closing share price at the balance sheet date

Group quarterly comprehensive income statement

EURm	7-9/2018	4-6/2018	1-3/2018	10-12/2017	7-9/2017
Insurance premiums written	1,561	1,858	2,598	1,722	1,088
Net income from investments	439	330	-95	280	180
Other operating income	13	211	8	7	11
Claims incurred	-1,213	-1,264	-1,316	-1,215	-878
Change in liabilities for insurance and investment contracts	-62	-271	-560	-88	149
Staff costs	-213	-212	-222	-221	-149
Other operating expenses	-154	-166	-130	-170	-119
Finance costs	-21	-4	-7	-11	-13
Share of associates' profit/loss	140	226	169	131	207
- Gain from fair valuation of former associated company	-	-	-	-	706
Profit for the period before taxes	490	708	445	436	1,181
Taxes	-76	-101	-70	-72	-59
Profit for the period	414	607	375	364	1,122
Other comprehensive income for the period					
Items reclassifiable to profit or loss					
Exchange differences on translating foreign operations	30	-31	-81	-71	10
Available-for-sale financial assets	23	4	-214	-108	7
Share of other comprehensive income of associates	-5	-2	-20	-33	17
Taxes	-5	0	46	22	-2
Total items reclassifiable to profit or loss, net of tax	43	-29	-269	-190	32
Items not reclassifiable to profit or loss					
Actuarial gains and losses from defined pension plans	7	-8	2	-1	-3
Taxes	-2	2	0	0	1
Total items not reclassifiable to profit or loss, net of tax	5	-6	1	-1	-2
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	463	571	108	174	1,151
Profit attributable to					
Owners of the parent	386	586	348	341	1,122
Non-controlling interests	28	21	27	23	-
Total comprehensive income attributable to					
Owners of the parent	434	550	81	150	1,151
Non-controlling interests	28	21	27	23	-

Statement of profit and other comprehensive income, IFRS

EURm	Note	1-9/2018	1-9/2017
Insurance premiums written		6,016	4,093
Net income from investments	1	675	824
Other operating income		232	28
Claims incurred		-3,792	-2,809
Change in liabilities for insurance and investment contracts		-893	-516
Staff costs		-648	-455
Other operating expenses		-450	-366
Finance costs		-32	-41
Share of associates' profit/loss		535	581
- Gain from fair valuation of former associated company		-	706
Profit before taxes		1,643	2,046
Taxes		-247	-171
Profit for the period		1,397	1,875
Other comprehensive income for the period			
Items reclassifiable to profit or loss			
Exchange differences		-82	-24
Available-for-sale financial assets		-187	181
Share of other comprehensive income of associates		-26	-24
Taxes		41	-40
Total items reclassifiable to profit or loss, net of tax		-255	93
Items not reclassifiable to profit or loss			
Actuarial gains and losses from defined pension plans		1	6
Taxes		0	-1
Total items not reclassifiable to profit or loss, net of tax		1	5
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD		1,142	1,972
Profit attributable to			
Owners of the parent		1,320	1,875
Non-controlling interests		76	-
Total comprehensive income attributable to			
Owners of the parent		1,066	1,972
Non-controlling interests		76	-
Basic earnings per share (EUR)		2.38	3.35

Consolidated balance sheet, IFRS

EURm	Note	9/2018	12/2017
Assets			
Property, plant and equipment		159	158
Investment property		653	653
Intangible assets		2,148	2,121
Investments in associates		7,926	7,765
Financial assets	2	23,700	22,832
Investments related to unit-linked insurance contracts		11,154	7,409
Tax assets		16	18
Reinsurers' share of insurance liabilities		350	297
Other assets		2,291	1,940
Cash and cash equivalents		2,375	2,734
Assets held for sale		-	3,374
Total assets		50,772	49,300
Liabilities			
Liabilities for insurance and investment contracts		19,098	18,900
Liabilities for unit-linked insurance and investment contracts		11,766	7,959
Financial liabilities		4,775	3,649
Tax liabilities		605	638
Provisions		10	33
Employee benefits		49	57
Other liabilities		1,371	1,258
Liabilities related to assets held for sale	6	-	3,299
Total liabilities		37,675	35,792
Equity			
Share capital		98	98
Reserves		1,530	1,530
Retained earnings		10,570	10,692
Other components of equity		280	528
Equity attributable to parent company's equity holders		12,479	12,848
Non-controlling interests		618	660
Total equity		13,097	13,508
Total equity and liabilities		50,772	49,300

Statement of changes in equity, IFRS

EURm	Share capital	Legal reserve	Invested unrestricted equity	Retained earnings 1)	Translation of foreign operations 2)	Available- for-sale financial assets 3)	Total	Non- controlling interest	Total
Equity at 1 Jan. 2017	98	4	1,527	9,700	-518	1,124	11,934	-	11,934
Changes in equity									
Recognition of undrawn dividends				10			10		10
Dividends				-1,288			-1,288		-1,288
Business acquisitions								668	668
Share of associate's other changes in equity				27			27		27
Profit for the period				1,875			1,875		1,875
Other comprehensive income for the period				14	-66	150	98		98
Equity at 30 September 2017	98	4	1,527	10,337	-585	1,273	12,655	668	13,322
Equity at 1 Jan. 2018	98	4	1,527	10,692	-656	1,184	12,848	660	13,508
Changes in equity									
Dividends				-1,444			-1,444	-112	-1,556
Share-based payments				7			7	8	15
Share of associate's other changes in equity				2			2		2
Other changes in equity							0	-14	-14
Profit for the period				1,320			1,320	76	1,397
Other comprehensive income for the period				-7	-97	-150	-255		-255
Equity at 30 September 2018	98	4	1,527	10,570	-754	1,034	12,479	618	13,097

1) IAS 19 Pension benefits had a net effect of EURm -9 (14) on retained earnings.

2) The total comprehensive income includes also the share of the associate Nordea's other comprehensive income, in accordance with the Group's share holding. The retained earnings thus include EURm -8 (10) of Nordea's items not reclassifiable to profit or loss. The exchange differences include the share of Nordea's exchange differences EURm -15 (-42). Respectively, available-for-sale financial assets include EURm -4 (9) of Nordea's valuation differences on assets at fair value through p/l. Nordea adopted the new IFRS 9 Financial instruments standard from 1 January 2018 on.

3) The amount recognised in equity from available-for-sale financial assets for the period totalled EURm 31 (282). The amount transferred to p/l amounted to EURm -187 (-135). EURm 10 (-6) was transferred to the Segregated Suomi portfolio.

The amount included in the translation, available-for-sale, cash flow hedge reserves and defined benefit plans represent other comprehensive income for each component, net of tax.

Statement of cash flows, IFRS

EURm	1-9/2018	1-9/2017
Cash and cash equivalent at the beginning of the period	2,734	2,585
Cash flow from/used in operating activities	-258	929
Cash flow from/used in investing activities	398	533
Cash flow from/used in financing activities	-499	-1,646
Dividends paid	-1,444	-1,285
Increase of liabilities	1,475	914
Decrease of liabilities	-531	-1,276
Cash and cash equivalent at the end of the period	2,375	2,402

The cash flow statement reports cash flows during the period classified by operating, investing and financing activities. Cash flows from operating activities derive primarily from the principal revenue-producing activities. Cash flows from investments in subsidiaries and associated undertakings and those from investments in intangible assets and property, plant and equipment are presented in investing activities. Financing activities include cash flows resulting from changes in equity and borrowings in order to conduct the business. Cash and cash equivalents consist of cash at bank and in hand and short-term deposits (under 3 months).

Notes

Accounting policies

Sampo Group's consolidated financial statements are prepared in accordance with the International Financial Reporting Standards (IFRS) adopted by the EU. The interim financial statements are presented in accordance with IAS 34 Interim Financial Reporting. In preparing the interim financial statements, the same accounting policies and methods of computation are applied as in the financial statements for 2017.

Sampo adopted new or revised standards and interpretations at the beginning of the year 2018. The changes did not have a material impact on the reported numbers. These standards and interpretations are explained in Sampo's accounting policies for the financial year 2017. The financial statements are available on Sampo's website at www.sampo.com/annualreport.

Comprehensive income statement by segment for nine months ended 30 September 2018

EURm	If	Top- danmark	Mandatum	Holding	Elimination	Group
Insurance premium written	3,429	1,908	681	-	-1	6,016
Net income from investments	182	213	326	-18	-28	675
Other operating income	22	2	210	13	-14	232
Claims incurred	-2,059	-900	-848	-	15	-3,792
Change in liabilities for insurance and investment contracts	-221	-771	114	-	-15	-893
Staff costs	-401	-201	-36	-11	-	-648
Other operating expenses	-317	-81	-56	-10	14	-450
Finance costs	-11	-8	-6	-16	9	-32
Share of associates' profit/loss	3	9	0	524	-	535
Profit before taxes	626	170	385	482	-20	1,643
Taxes	-137	-37	-76	-	4	-247
Profit for the period	489	133	309	482	-16	1,397
Other comprehensive income for the period						
Items reclassifiable to profit or loss						
Exchange differences	-74	-6	-	-3	-	-82
Available-for-sale financial assets	-74	-	-98	-15	-	-187
Share of other comprehensive income of associates	-	-	-	-26	-	-26
Taxes	16	-	22	3	-	41
Total items reclassifiable to profit or loss, net of tax	-132	-6	-76	-41	-	-255
Items not reclassifiable to profit or loss						
Actuarial gains and losses from defined pension plans	1	-	-	-	-	1
Taxes	0	-	-	-	-	0
Total items not reclassifiable to profit or loss, net of tax	1	-	-	-	-	1
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	358	127	232	441	-	1,142
Profit attributable to						
Owners of the parent						1,320
Non-controlling interests						76
Total comprehensive income attributable to						
Owners of the parent						1,066
Non-controlling interests						76

Comprehensive income statement by segment for nine months ended 30 September 2017

EURm	If	Top- danmark	Mandatum	Holding	Elimination	Group
Insurance premium written	3,463	-	630	-	0	4,093
Net income from investments	173	-	646	12	-7	824
Other operating income	20	-	8	13	-13	28
Claims incurred	-2,068	-	-741	-	-	-2,809
Change in liabilities for insurance and investment contracts	-242	-	-274	-	-1	-516
Staff costs	-406	-	-36	-13	-	-455
Other operating expenses	-323	-	-45	-10	13	-366
Finance costs	-16	-	-7	-29	11	-41
Share of associates' profit/loss	0	90	0	491	-	581
- Gain from fair valuation of former associated company	-	706	-	-	-	706
Profit before taxes	603	796	180	464	3	2,046
Taxes	-133	-	-38	0	0	-171
Profit for the period	470	796	142	464	3	1,875
Other comprehensive income for the period						
Items reclassifiable to profit or loss						
Exchange differences	-24	-	-	-	-	-24
Available-for-sale financial assets	136	-	28	17	-	181
Share of other comprehensive income of associates	-	-	-	-24	-	-24
Taxes	-30	-	-7	-3	-	-40
Total items reclassifiable to profit or loss, net of tax	82	-	21	-10	-	93
Items not reclassifiable to profit or loss						
Actuarial gains and losses from defined pension plans	6	-	-	-	-	6
Taxes	-1	-	-	-	-	-1
Total items not reclassifiable to profit or loss, net of tax	5	-	-	-	-	5
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	556	796	163	454	-	1,972

Consolidated balance sheet by segment at 30 September 2018

EURm	If	Topdanmark	Mandatium	Holding	Elimination	Group
Assets						
Property, plant and equipment	23	130	3	3	-	159
Investment property	4	499	150	-	-	653
Intangible assets	510	1,481	157	0	-	2,148
Investments in associates	13	179	3	7,731	-	7,926
Financial assets	11,393	6,071	5,198	5,095	-4,057	23,700
Investments related to unit-linked insurance contracts	-	3,933	7,249	-	-27	11,154
Tax assets	12	2	-	6	-4	16
Reinsurers' share of insurance liabilities	248	102	0	-	-	350
Other assets	1,822	279	115	88	-13	2,291
Cash and cash equivalents	752	175	656	792	-	2,375
Total assets	14,777	12,850	13,530	13,716	-4,101	50,772
Liabilities						
Liabilities for insurance and investment contracts	9,337	5,468	4,293	-	-	19,098
Liabilities for unit-linked insurance and investment contracts	-	4,589	7,204	-	-27	11,766
Financial liabilities	417	338	117	4,173	-269	4,775
Tax liabilities	278	189	142	-	-4	605
Provisions	10	-	-	-	-	10
Employee benefits	49	-	-	-	-	49
Other liabilities	809	252	289	35	-13	1,371
Total liabilities	10,899	10,836	12,045	4,208	-313	37,675
Equity						
Share capital						98
Reserves						1,530
Retained earnings						10,570
Other components of equity						280
Equity attributable to parent company's equity holders						12,479
Non-controlling interests						618
Total equity						13,097
Total equity and liabilities						50,772

Consolidated balance sheet by segment at 31 December 2017

EURm	If	Topdanmark	Mandatum	Holding	Elimination	Group
Assets						
Property, plant and equipment	22	130	3	3	-	158
Investment property	12	489	151	0	-	653
Intangible assets	528	1,509	83	-	-	2,121
Investments in associates	14	173	0	7,578	-	7,765
Financial assets	11,217	6,166	4,977	4,510	-4,038	22,832
Investments related to unit-linked insurance contracts	-	3,464	3,986	-	-42	7,409
Tax assets	17	2	-	3	-4	18
Reinsurers' share of insurance liabilities	220	77	0	-	-	297
Other assets	1,601	211	103	33	-8	1,940
Cash and cash equivalents	437	72	1,025	1,200	-	2,734
Assets held for sale	-	-	3,374	-	-	3,374
Total assets	14,069	12,293	13,703	13,326	-4,092	49,300
Liabilities						
Liabilities for insurance and investment contracts	9,120	5,405	4,375	-	-	18,900
Liabilities for unit-linked insurance and investment contracts	-	4,036	3,965	-	-42	7,959
Financial liabilities	322	303	106	3,187	-269	3,649
Tax liabilities	278	196	164	-	-	638
Provisions	33	-	-	-	-	33
Employee benefits	57	-	-	-	-	57
Other liabilities	739	249	241	38	-9	1,258
Liabilities related to assets held for sale	-	-	3,299	-	-	3,299
Total liabilities	10,549	10,189	12,150	3,224	-321	35,792
Equity						
Share capital						98
Reserves						1,530
Retained earnings						10,692
Other components of equity						528
Equity attributable to parent company's equity holders						12,848
Non-controlling interests						660
Total equity						13,508
Total equity and liabilities						49,300

Other notes, EURm

1 Net income from investments >

If	1-9/2018	1-9/2017
Financial assets		
Derivative financial instruments	-23	-28
Loans and receivables	7	7
Financial asset available-for-sale		
Debt securities	145	101
Equity securities	95	139
Total	240	240
Total financial assets	224	219
Fee and commission expense	-16	-16
Expense on other than financial liabilities	-4	-5
Effect of discounting annuities	-23	-25
If, total	182	173

Topdanmark	1-9/2018	1-9/2017
Financial assets		
Derivative financial instruments	-26	-
Financial assets for trading		
Debt securities	36	-
Equity securities	64	-
Total	100	-
Investments related to unit-linked contracts		
Debt securities	33	-
Equity securities	184	-
Derivatives	3	-
Other financial assets	-57	-
Total	163	-
Total financial assets	237	-
Net income from investment property	11	-
Pension tax return	-28	-
Effect of discounting, insurance liabilities	-7	-
Topdanmark, total	213	-

> 1 Net income from investments

Mandatum	1-9/2018	1-9/2017
Financial assets		
Derivative financial instruments	-91	161
Investments related to unit-linked contracts		
Debt securities	24	24
Equity securities	111	276
Loans and receivables	6	-2
Other financial assets	-12	37
Total	130	335
Loans and receivables	1	-10
Financial asset available-for-sale		
Debt securities	98	-104
Equity securities	176	232
Total	275	128
Total income from financial assets	315	615
Other assets	2	8
Fee and commission income, net	9	23
Mandatum, total	326	646

Holding	1-9/2018	1-9/2017
Financial assets		
Derivative financial instruments	-33	12
Loans and receivables	-28	-6
Financial assets available-for-sale		
Debt securities	30	-1
Equity securities	12	7
Total	43	6
Holding, total	-18	12
Elimination items between segments	-28	-7
Group investment income, total	675	824

2 Financial assets >

	9/2018	12/2017
Derivative financial instruments	67	85
Financial assets designated as at fair value through p/l		
Debt securities	4,284	4,628
Equity securities	814	793
Total	5,098	5,421
Loans and receivables	782	542
Financial assets available-for-sale		
Debt securities	13,335	13,081
Equity securities	4,418	3,902
Total	17,752	16,983
Financial assets, total	23,700	23,031
Mandatum's assets held for sale	-	-198
Group financial assets, total	23,700	22,832

3 Result analysis of If

	1-9/2018	1-9/2017
Premiums earned	3,208	3,222
Claims incurred	-2,235	-2,246
Operating expenses	-517	-523
Other technical income and expenses	-2	-6
Allocated investment return transferred from the non-technical account	9	16
Technical result	463	463
Investment result	194	182
Allocated investment return transferred to the technical account	-33	-41
Other income and expenses	2	-1
Operating result	626	603

4 Sampo plc's income statement and balance sheet (FAS)

INCOME STATEMENT	1-9/2018	1-9/2017
Other operating income	13	13
Staff expenses	-11	-13
Other operating expenses	-10	-11
Operating profit	-8	-11
Finance income and expenses	959	818
Profit for the financial period	951	808
BALANCE SHEET	9/2018	12/2017
ASSETS		
Property, plant and equipment	3	3
Investments		
Shares in Group companies	3,401	3,401
Receivables from Group companies	265	266
Shares in participating undertakings	5,799	5,557
Receivables from participating undertakings	231	230
Other shares and participations	787	175
Other receivables	23	58
Receivables	116	49
Cash and cash equivalents	792	1,199
TOTAL ASSETS	11,417	10,939
LIABILITIES		
Equity		
Share capital	98	98
Fair value reserve	33	45
Invested unrestricted equity	1,527	1,527
Other reserves	273	273
Retained earnings	4,328	4,376
Profit for the year	951	1,396
Total equity	7,209	7,714
Liabilities		
Long-term	3,950	2,884
Short-term	257	340
Total liabilities	4,208	3,224
TOTAL LIABILITIES	11,417	10,939

5 Associate acquisitions

The Swedish NDX Intressenter AB became an associate of the Group in March 2018 with an ownership of 36.25%. The p/l and balance sheet of the company are presented in the Holding segment.

The preliminary purchase price allocation on the acquisition is presented below:

Cost of the business acquisition	241
Net assets acquired without the pre-acquisition goodwill	84
Purchase consideration to be allocated	157
Allocated to other intangible assets	
Customer relations	54
Other intangible assets	1
Deferred tax liability related to allocations	-12
Goodwill	114
Total	157

The allocations to the customer relations and other intangible assets are amortised over 8 years. Their total net effect sums to about EURm 43. The net effect of annual amortisation is about EURm 5.

6 Assets and liabilities related to assets previously held for sale

In October 2016, Mandatum Life Insurance Company announced that it will not continue the distribution agreement of insurance policies with Danske Bank Plc after 31 December 2016 and that it will use its right to sell the insurance portfolio acquired via Danske Bank to Danske Bank A/S. The portfolio has been classified according to IFRS 5.




Mandatum Life and Danske Bank agreed on 24 April 2018 to continue their co-operation and that the transfer of the insurance portfolio agreed earlier will not take place. Commission structures in the new co-operation agreement differ from the ones used earlier and Mandatum Life will pay higher commissions for both the new sales and the existing portfolio. The agreed transaction was subject to confirmation of the tax treatment. Despite the negative pre-ruling on the tax treatment the parties have agreed to continue their co-operation as agreed and appeal against the pre-ruling. Danske Bank has paid EUR 197 million in June 2018. If the tax treatment remains negative, Mandatum life's financial risk is EUR 13 million.

The classification of the insurance portfolio as assets held for sale and liabilities related to assets held for sale has ended as a result of the agreement.

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